

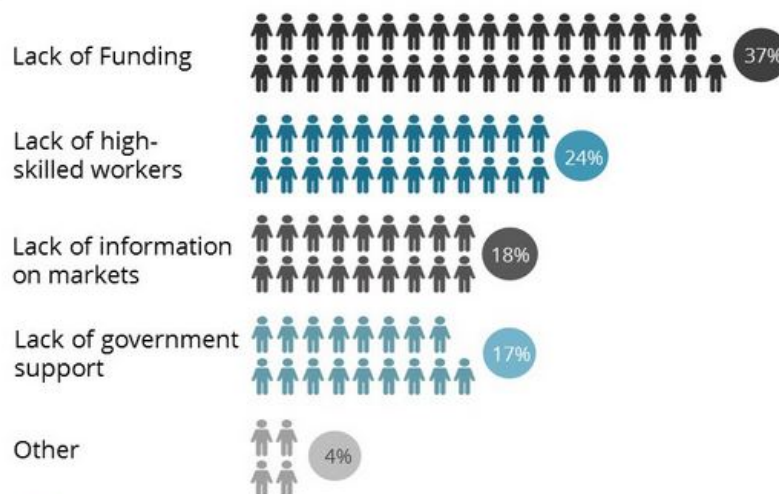
Mobile survey informs Global Entrepreneurship Summit

NAIROBI, KENYA: [GeoPoll](#), the Global Entrepreneurship Network and the U.S. State Department released a survey of 1,000 business owners throughout sub-Saharan Africa on entrepreneurship in their countries and this on the eve of U.S. president Barack Obama's visit to Kenya for the Global Entrepreneurship Summit.

GeoPoll surveyed 200 entrepreneurs per country in the Democratic Republic of Congo, Ghana, Kenya, Nigeria, and South Africa, asking them what resources are most needed to encourage entrepreneurship, what programs they have participated in to improve their businesses, and what are the biggest challenges facing new businesses.

Respondents gave insightful answers on the need for financial resources, better facilities and services, and government support to alleviate the challenges new businesses face. They were also asked about programs or activities they had participated in that helped improve their businesses, with many citing business seminars, ICT training, and trade-specific workshops they had attended. The findings will be used at the Global Entrepreneurship Summit to highlight common needs of entrepreneurs across Africa and around the world.

1,000 entrepreneurs across Africa tell us: What is the biggest challenge facing new businesses?



GeoPoll and the Global Entrepreneurship Network surveyed 200 entrepreneurs each in the DRC, Ghana, Kenya, Nigeria and South Africa. Surveys were conducted via SMS the week of July 13th.



Key findings include:

- 44% of respondents participated in a program or activity in the past year aimed at improving their business. Of these open-ended responses, several key categories were identified, including business development and management training or courses, agricultural activities, entrepreneurship programs, and financial training.
- When asked what would most help increase the number of entrepreneurs in their country, responses were quite divided. While 36% said "more financial resources", 24% said "better facilities/services" and 23%

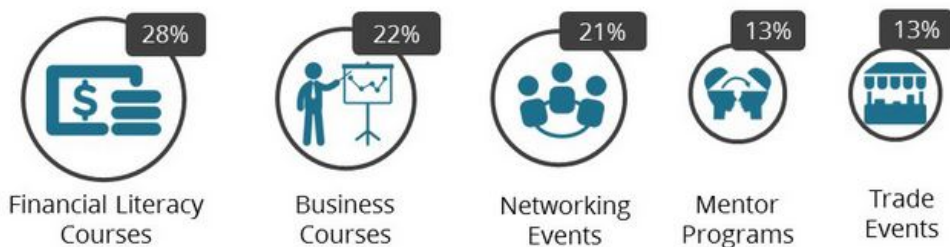
replied "government support".

- One question asked specifically about increasing youth and women entrepreneurship, which is the focus GES' opening day. Funding was cited as the resource most needed to help youth and women entrepreneurs at 41%, followed by government support (22%), access to market information (18%) and access to high-skilled workers (16%).
- There is a strong desire for more training resources, with training programs and entrepreneurship courses in school being the most popular responses to a question on how governments could help people start businesses.
- Social media was found to be the most popular online tool for supporting business growth.

The African Entrepreneurship Survey 2015

GeoPoll and the Global Entrepreneurship Network surveyed 200 entrepreneurs each in the DRC, Ghana, Kenya, Nigeria and South Africa. Surveys were conducted via SMS the week of July 13th.

Which one of these is most useful in supporting your business?



A downloadable report on the survey results from all five countries is available at [GeoPoll](#).

The voice of the entrepreneur must remain in the foreground

"As policymakers explore smart and sophisticated steps to develop healthy entrepreneurial ecosystems across the African continent, the voice of the entrepreneur must remain in the foreground," said Jonathan Ortman, president of the Global Entrepreneurship Network. "Being able to hear directly from the entrepreneurs helps guide our conversations at the Summit and beyond."

GeoPoll is the world's largest mobile survey platform, with a network of over 200 million users across Africa and Asia. GeoPoll collected responses to a 13-question survey from 200 individuals per country who identified as entrepreneurs in the Democratic Republic of Congo, Ghana, Kenya, Nigeria, and South Africa. Surveys were conducted via SMS message the week of July 13, 2015.