

# Enter Stevie Awards for Sales & Customer Service Issues 2012

FAIRFAX, US: Sales awards, customer service awards, and contact centre awards entries are invited from organisations worldwide into the sixth annual Stevie Awards for Sales & Customer Service Issues 2012.



The Stevie Awards for Sales & Customer Service is one of the world's leading [sales awards](#), [customer service awards](#), and [call centre awards](#) program.

Entry kits and complete details on the competition are available at [www.stevieawards.com/sales/](http://www.stevieawards.com/sales/). All customer service, contact centre, and sales departments, teams, and professionals worldwide are eligible to be nominated.

The Stevie Awards for Sales & Customer Service feature [over 90 125 categories](#) including:

- Sales Individual categories such as ~~National VP of Sales of the Year~~ and ~~Sales Representative of the Year~~ Senior Sales Executive of the Year and Worldwide VP of Sales of the Year
- Sales Team categories such as ~~like Telesales Team of the Year~~ and ~~Sales Support Team of the Year~~ Global Sales Team of the Year and Field Sales Team of the Year
- Sales Achievement categories such as ~~Sales Training or Coaching Program of the Year~~ and ~~Sales Meeting of the Year~~ Sales Turnaround of the Year and Outbound Marketing Program of the Year
- Sales Department of the Year categories in 42 13 industry groupings
- Customer Service and Contact Centre Individual categories such as ~~Customer Service Leader of the Year~~ and ~~Young Customer Service Professional of the Year~~ Front-Line Customer Service Professional of the Year and Customer Service Manager of the Year
- Customer Service and Contact Centre Team categories such as Contact Centre of the Year and Customer Service Management Team of the Year
- Customer Service and Contact Centre Achievement categories such as e-Commerce Customer Service Award and Award for Innovation in Customer Service
- Customer Service Department categories in 8 11 industry groupings
- New Product and Service categories such as ~~like Best Contact Centre Solution~~ Business Intelligence Solution and Best Relationship Management Solution
- Solution Provider categories such as Sales Consulting Practice of the Year and ~~Customer Service or Call Centre Training Practice of the Year~~ Incentive, Rewards, or Recognition Provider of the Year.

The early-bird entry deadline is ~~45~~ 12 October 2011 and the final deadline is 18 November. Winners of the sixth annual competition will be announced at a gala awards dinner ~~on 27 January 2012~~ still to be confirmed in ~~Miami Beach Florida~~ Las Vegas, Nevada.

Winners of the 5th annual awards included: Bulldog Solutions, CIGNA Government Services, Marsh US Consumer, Overstock.com, Rosetta Stone, [salesforce.com](http://salesforce.com), Canada's SMART Technologies, and SuiteAmerica Corporate Housing. Other notable Stevie Award winners include Apple, L.L. Bean, the United Kingdom's T-Mobile, and Zappos.com. A complete list of all honourees by category is available at [www.stevieawards.com/sales](http://www.stevieawards.com/sales).

The competition is governed by a [board of judges and advisors](#) that features many leading figures in sales and customer service. Among the sponsors of the awards is [ValueSelling Associates](#), the creator of the ValueSelling Framework, the

sales methodology practiced by sales executives at FORTUNE 1000 companies around the globe.

For more, go to [www.stevieawards.com](http://www.stevieawards.com), and follow [@TheStevieAwards](https://twitter.com/TheStevieAwards) on Twitter .

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For more, visit: <https://www.bizcommunity.com>