

Showmax launches new live-streaming service

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Showmax is launching a new service, Showmax Pro, which bundles the existing Showmax entertainment service with music channels, news, and live sport streaming from SuperSport. Showmax Pro features all Premier League, Serie A, La Liga and PSL games, as well as a wide range of other live sport events. The service will initially roll out in Nigeria and Kenya, with additional countries following shortly after.



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Showmax Pro will begin to roll out in Kenya and Nigeria from 7 July. Additional countries will go live in the following weeks. The entire process is expected to be completed within 6-8 weeks with coverage across sub-Saharan Africa. This table gives details of the new Showmax Pro service in Nigeria and Kenya:

	Showmax		Showmax Pro	
	Showmax	Showmax Mobile	Showmax Pro	Showmax Pro Mobile
Series, movies, kids' shows, documentaries	✓	✓	✓	✓
IAAF Athletics, pro boxing, major international marathons, & more	-	-	✓	✓
Music channels Trace Urban, Trace Gospel	-	-	✓	✓
News channels Africa News, Euronews, Newzroom Afrika	-	-	✓	✓
Football: all Premier League, Serie A, PSL and La Liga games	-	-	✓	✓
Number of concurrent streams	2	1	2	1
Smartphone and tablet apps	✓	✓	✓	✓
Smart TV, laptop, Android TV, Apple TV apps	✓	-	✓*	-
Maximum video resolution	HD	SD	HD	SD
14-day trial	✓	✓	-	-

*Supported smart TVs: Samsung Tizen (2017-2020), LG WebOS (2014-2020)

Showmax originally launched in August 2015 and is available across sub-Saharan Africa. Speaking about Showmax's history and what sets it apart, Niclas Ekdahl, CEO of the Connected Video division of MultiChoice, said:

“Showmax is an African video on demand service with many years’ experience operating on this continent. We’re local-first, which means listening to our customers and delivering African stories told in familiar voices as well as the best that Hollywood has to offer. Our local-first strategy is an advantage because it allows us to tailor our content, apps, packages, and partnerships specifically to what’s most important in Africa.”



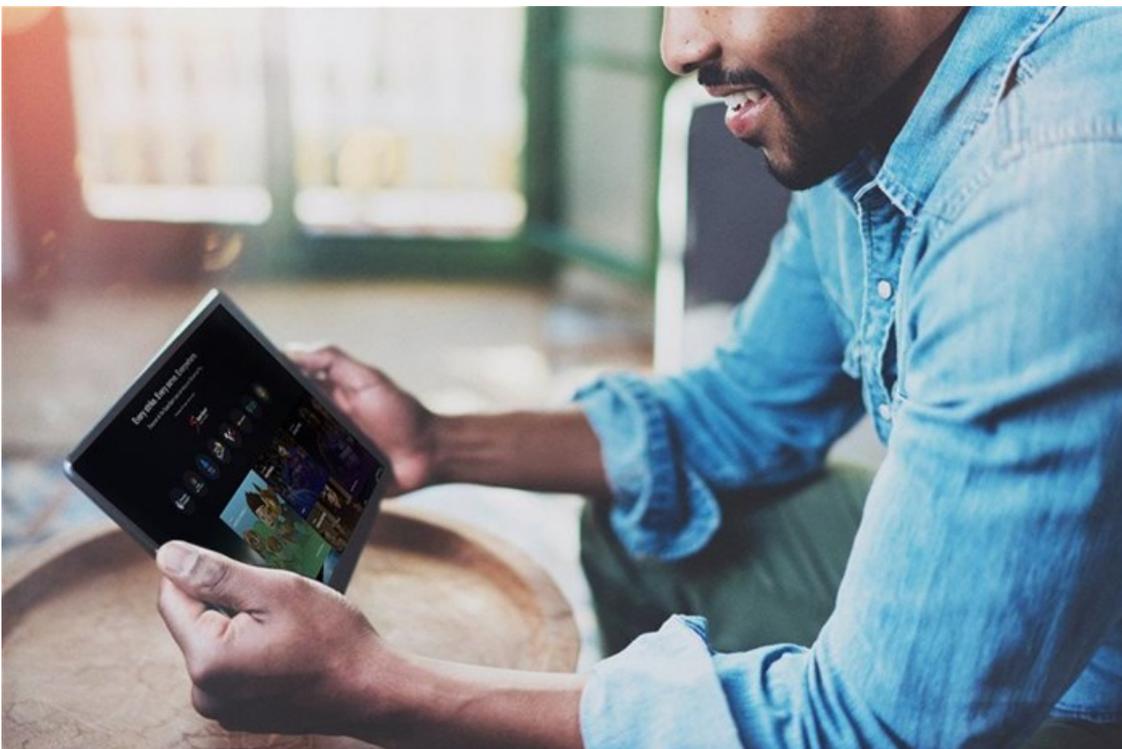
Niclas Ekdahl

In June 2019, Showmax began testing sport live-streaming, and the new Showmax Pro service is based on the results of this. Ekdahl said about sport streaming:

“The live sport test we ran on Showmax in conjunction with SuperSport has been well received, so that’s forming an integral part of our new Showmax Pro service.”



Another key development for African markets has been adapting the service for the data connectivity constraints on the continent and focusing on the most-used viewing devices. In November last year, Showmax launched a mobile-only service for smartphones and tablets featuring all of the Showmax content but at half the cost of the standard Showmax service and consuming less data. This service has also proven popular, so in addition to the standard version of Showmax Pro there will also be a mobile-only version at half the price.



Talking about the role of a mobile-only option, Ekdahl said:

“What else have we learned about operating an internet video service in Africa? Mobile usage is mainstream, so having a one-size-fits-all big screen service may not be the best solution here. With the mobile-only version of Showmax Pro, anyone with a smartphone in sub-Saharan Africa will be able to get the best African content, the best of Hollywood, and all of the best sporting action. This is something no other service is doing and we think it’s a game changer.”

The pricing for Showmax and Showmax Pro in Kenya and Nigeria is as follows:

	Showmax		Showmax Pro	
	Showmax	Showmax Mobile	Showmax Pro	Showmax Pro Mobile
Kenya	KSh 760	KSh 380	KSh 2100	KSh 1050
Nigeria	NGN 2900	NGN 1450	NGN 6300	NGN 3200

For more information, visit www.showmax.com.

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